

REQUEST FOR QUALIFICATION FOR THE SELECTION OF CONCESSIONAIRES OF THE DELINEATED BITUMEN BLOCKS

1 Background

The Federal Government of Nigeria ("FGN"), in its determination to diversify the economy has identified the mining sector as one of the strategic industries for rapid growth and development. In particular, the FGN, through the Ministry of Mines and Steel Development (MMSD) has embarked on the development of the country's bitumen resources. The FGN, through MMSD, has adopted a strategy to leverage private sector participation towards exploration, development, production and refining of bitumen. The "Nigerian bitumen belt" lies on the onshore part of the Dahomey Basin in the southwestern part of the country, straddling Lagos through Ogun and Ondo to Edo States. The area has been divided into three (3) main blocks A, B and C for ease of transaction and management by Nigerian Geological Survey Agency (NGSA).

2 Objective

The Federal Government's intention is to ensure that the Nigeria's bitumen resources are fully harnessed for domestic industrial/infrastructural development as well as export. It is expected that this initiative will create jobs and develop local industries through a Public Private Partnership (PPP) arrangement. The construction industry, particularly the road construction sector, is a major driver of bitumen demand both locally and internationally. Bitumen is a key component of asphalt that is used in road construction. Currently, the total national road network in Nigeria is approximately 200,000km. Only about 65,000km of the 200,000km are paved mostly in bituminous layers others are earth roads. Out of this, the Federal Government owns about 35,000km representing 54% of the entire bituminous road network in Nigeria.

The Highway Development and Management Initiative (HDMI) Programme will facilitate the development of parts of Nigeria's 35,000km of federal highway network through the concession of twelve (12) major roads under the scheme, covering the six (6) geopolitical zones of the country. HDMI will boost regional interconnectivity between the West African nations connecting Abidjan, Ivory Coast to Lagos Nigeria passing through Ghana, Benin and Togo, presenting a potential driver for bitumen demand.

3 Eligibility Requirements

Reputable and suitably qualified local and international investors with pre-requisite technical experience, technological expertise and financial capacity to carry-out bitumen resource development to a meaningful extraction level, are hereby invited to respond to this request for qualification (RFQ) for the Concessioning of the Delineated Bitumen Blocks.

Technical Capacity

Applicant shall demonstrate the following technical capacity and experience (the "Technical Capacity"), over the past five (5) years preceding the Application Deadline:

- Evidence of track record in bitumen assay/testing
- Evidence of track record in bitumen exploration and extraction (surface and in situ)
- Evidence of experience in bitumen refining capabilities
- Evidence of experience in asphalt binder marketing/sales and/or ability to secure off-takers
- An applicant or in the case of a Consortium, all members nominated must provide evidence of compliance with applicable environmental, social and governance, (ESG) sustainability guidelines
- Experience in emerging markets will be an added advantage (List all relevant track records)

Financial Capacity

The Applicant shall provide:

- documentary evidence that it is in a good financial position at the close of the preceding financial year with minimum net worth of US\$25million and can provide the required equity funding having regard to its contemplated financing in the exploration, development and operation of Bitumen Mining site and ancillary facilities.
- documentary evidence, including but not limited to, a letter of financial support from a credible financial institution that supports its ability to provide debt funding for the Project. The Member(s) of the Consortium that is (are) nominated to be the financier of the Project, should satisfy the above conditions of eligibility. Alternatively, the Consortium Lead shall provide documentary evidence of good financial standing and that it has the ability to provide the required

equity funding; and provide documentary evidence, including but not limited to, a letter of financial support from a credible financial institution that supports the proportional debt threshold in the Consortium.

Statutory Requirement

- Certified true copies of the current Form CAC including form CAC1.1, CAC2 and CAC7 or foreign equivalent
- Copy of firm's Tax Clearance Certificate as issued by the Federal Inland Revenue Service (FIRS) of Nigeria (or foreign equivalent) for the last three years valid till 31st December 2021 (or foreign equivalent).
- Evidence of Pension Clearance Certificate valid till 31st December 2021 (or foreign equivalent)
- Evidence of Industrial Training Fund (ITF) Compliance Certificate valid till 31st December 2021 (or foreign equivalent)
- Copy of current Nigeria Social Insurance Trust Fund (NSITF) Clearance Certificate valid till 31st December 2021 (or foreign equivalent)
- Copy of the firm's current registration issued by relevant regulatory professional body like COREN (or foreign equivalent)
- Sworn Affidavit disclosing whether or not any officer of the relevant committee of the MMSD or its agencies, or the Bureau of Public Procurement is a former or present director, shareholder or has any pecuniary interest in the bidder and to confirm that all information presented in its bid are true and correct in all particulars
- Sworn Affidavit that the company is not subject to any form of insolvency or bankruptcy proceedings or the subject of any winding down petitions or proceedings

4 Method of Application

Complete RFQ Package will be available to interested applicants upon registration at [bitumen.ngsa.gov.ng](https://bit.ly/30SlrQv). Applicants are expected to prepare an RFQ Application using the available forms without any alteration to its format.

5 Enquiries / Clarifications

Applicants may attend a virtual clarification session scheduled for **15:00hrs West African Time (GMT+1) on Tuesday 19 July 2022** upon registration at <https://bit.ly/30SlrQv>. Subsequently, request for clarifications on any information contained in the RFQ Package may be sought via email no later than **11:59 hours West African Time GMT+1, Friday 5 August 2022**. All such communication between the Applicant through its designated contact person and the Bitumen Committee and Transaction Advisors/Programme Managers shall be through the following email ng_mmsd_bitumenlicenseprocurement@pwc.com. All clarification provided will be communicated to all applicants

6 Method Of Submission

The completed hard and soft copy RFQ Application shall be submitted at a physical location and via a dedicated project email respectively no later than **11:59 hours West African Time (GMT+1) on Friday 12 August 2022**.

- The electronic submission in PDF format shall be sent via email to ng_mmsd_bitumenlicenseprocurement@pwc.com. Please note that electronic submissions via any other means will not be accepted.
- The envelope containing all three (3) copies (one original and two copies) of the RFQ Application and the required supporting documents shall be clearly marked "Request for Qualification (RFQ) Application for the Selection of Concessionaires of the Delineated Bitumen Blocks" on the top right-hand corner on the front of the envelope and the Bidder's name/address at the back of the envelope, and should be addressed to the undersigned.

Signed

Chairman,
Bitumen Committee /
Director-General, Mining Cadastre Office (MCO)
37 Lobito Crescent; Off Ademola Adetokunbo Crescent,
Wuse II, Abuja Nigeria
For Honourable Minister, Ministry of Mines and Steel Development